

December 8, 2023

Syed Mohammad, Procurement Consultant  
Indiana Department of Administration, Procurement Division  
402 W. Washington St., Room W468  
Indianapolis, IN 46204

**RE: Request for Proposal 24-76229 | Data Harvest Spatial Validation Platform**

Dear Mr. Mohammad and Selection Committee,

DATAMARK is ready to support the Indiana Office of Technology (IOT) in implementing a GIS data management system across the state. Our team is committed to helping your team work towards achieving your goals. We commend the IOT for undertaking this vital initiative. DATAMARK is a group of leaders and experts in GIS, public safety, and Next Generation 9-1-1 (NG9-1-1). They are leading the industry and working to shape the future of 9-1-1. **We are registered to do business in the state of Indiana and have a local office in Indianapolis.** Our local staff is available to support your initiative. We are excited to provide a GIS data management system that will support the submission, validation, and aggregation of address points, street centerlines, parcels, and Computer-Assisted Mass Appraisal (CAMA) tables. This system will allow all counties in Indiana to upload their GIS data for NG9-1-1 validation.

DATAMARK's products and services enable our clients to meet the evolving requirements of NG9-1-1 by creating, maintaining, and deploying accurate and reliable emergency response location data. We are committed to our clients' missions, forging lasting partnerships, and providing cost-effective, advanced GIS management solutions. DATAMARK is a member of URISA and NSGIC. They actively participate in the development of standards, policies, and education for NG9-1-1, public safety, and GIS.

Our process will create a roadmap for datasets that meet the NG9-1-1 compliance standards and the goals of the IOT, while also supporting the local GIS needs of stakeholders. The DATAMARK Software-as-a-Service (SaaS) solution is cloud-based and puts the power of validation in the hands of the client. It provides a single solution that can be relied upon to transition all of the IOT's data to NG9-1-1 compliance, including the most current NENA standards.

Our team offers:

- ✓ Software as a Service (SaaS) products that support the transition to NG9-1-1
- ✓ Verifiable, successful, and in-depth experience with GIS for NG9-1-1
- ✓ Subject matter experts in GIS and public safety with experience at the national, state and local levels, specifically in NENA Standards development

Our team is dedicated to meeting the needs of the IOT with our leading-edge tools, expertise, innovative thinking, and commitment



to exceeding your expectations. We have reviewed all the tasks outlined in the RFP, assembled an experienced local and regional staff, and devised an approach to deploy our GIS data management system statewide in Indiana.

This project requires a highly motivated and organized team with relevant and proven experience.

**Our proposed Project Manager, Kirby Kissinger, brings a wealth of experience to this team.**

**Kirby has over six years of experience in GIS data management services and software**

**solutions.** Kirby has extensive and immediate access to the local professionals listed and outlined in our staffing plan.

#### About Michael Baker International

Michael Baker, a leading provider of engineering and consulting services, including geospatial, telecom, design, planning, architectural, environmental, construction, geospatial, and program management, has been solving some of the world's most complex infrastructure challenges for more than 80 years with a legacy of expertise, experience, innovation, and integrity. As a full-service geospatial, planning, and engineering firm, Michael Baker's Consulting and Technology Solutions (CTS) team has more than 200 broadband consultants, geospatial professionals, certified Geographic Information System (GIS) Professionals (GISP), licensed engineers, scientists, licensed surveyors, and FAA-licensed Unmanned Aerial Systems (UAS) pilots who consistently deliver a full continuum of geospatial solutions through a diverse culture of innovation to better the communities where we live and work.

#### About DATAMARK

DATAMARK's public safety/GIS experts offer extensive experience in local, regional, state, and federal government. Our proposed project team for Indiana brings more than 150 years of combined experience in public safety GIS. This includes GIS focused experience such as E9-1-1/NG9-1-1 gap analysis, strategic plans, NG9-1-1 GIS education, processing/enhancement, maintenance, standards development, data remediation, workflows, quality assurance/control, website development, metrics reporting, and developing client's policies/procedures. We support clients in 22+ states, the nation's capital, and serve 40+ million people.

We welcome your review of our proposal and are committed to supporting Indiana's initiative. Please don't hesitate to contact us for additional information or to schedule an interview.

Sincerely,



Leigh TeWinkle  
Vice President, Director of PMO  
Leigh.TeWinkle@mbakerintl.com  
949-472-3437



Mary Jo Hamman  
Office Executive, Indianapolis  
mhamman@mbakerintl.com  
317-663-8190